



University-Enterprise Cooperation via Spin-Off Companies Network

Workshop on EU spin-off best practices

Agenda: 25/06/2017

Date: 5-7 July 2017

Place: Escola Superior Agrária de Coimbra (Auditório H1)

Venue: Instituto Politécnico de Coimbra (IPC), Portugal

Audience: Project managers and team members; Open session to the general public

5 July, Wednesday		
Open Session		
Time	Activities	Partners
9.30-10.00	Registration of the participants	
10:00- 10:45	Welcome Speech by Instituto Politécnico de Coimbra. Presentation of the Instituto Politécnico de Coimbra Nuno Ferreira, Vice-president for International Relations IPC Manuela Abelho, Vice-president ESAC	IPC
10:45-11:15	Research in IPC Carlos Dias Pereira, Director I2A	IPC
11:15-11:45	Coffee-break	
11:45-12:00	INOPOL-Entrepreneurship Academy of IPC Jorge Oliveira , Director of INOPOL	IPC
12:00-12:30	Poliempreende / PIN: National network to nurture entrepreneurship and the promotion of spin-offs Sara Proença, IPC PIN Coordinator	IPC
12:30 -14:00	Lunch break	
14:00-14:20	Spin-off theory, praxis and consequence, a review Henrique Pires dos Santos, Research Fellow	IPC
14:20-14:40	University Spin-offs in Portugal Fernando Manuel Valente - Adjunct Professor	Polytechnic Institute of Setúbal
14:40-15:10	SPIN-UP: Entrepreneurship Training and Coaching Programme Manuel Luís Au-yong Oliveira - Assistant Professor	University of Aveiro
15:10-15:30	GLOBAL-SPIN: Transnational Entrepreneurship and Corporate Learning: Fostering Effective Internationalization Strategies in Academic Spin-Offs Ana Silveira, Project Coordinator	Advancis – Business Services, Lda.
15:30-16:00	Coffee break	
16:00-16:20	Intellectual property and the GAPI: Valorisation of Knowledge and Innovation Francisca Eiriz – ESA BIC Portugal ARTES Apps Ambassador Platform PT Space Brokers	Institute Pedro Nunes
16:20-16:40	Venture capital and the support for the development of university spin-offs Walter Palma – Investment Director at Caixa Capital	Caixa Capital
16:40-17:00	European investment and the promotion of university spin-offs in the trans-European context Kim Kreilgaard – Head of the EIB Group office in Lisbon	European Investment Bank

17:00-17:45	Testimonies of spin-offs from IPC Sensing Future Technologies – Luís Ferreira OptiSigma – Fernando Ferreira	
17:45-18:00	Conclusions	IPC
20:30	Dinner	
6 July, Thursday		
Time	Activities	Partners
09:30-12:00	Visit to Instituto Pedro Nunes (Coimbra) To promote innovation and the transfer of technology, establishing the connection between the scientific and technological environment and the production sector: <ul style="list-style-type: none"> • Research and technological development, consultancy and specialised services • Incubation and acceleration of businesses and ideas • Highly specialised training and promotion of science and technology Alexandra Almeida, M. Matos – Knowledge Valorisation and Innovation	IPN
12:00-15:00	Lunch and travel	
15:00-18:00	Visit to BIOCANT Park – Biotechnology Innovation Center – (Cantanhede) To promote the development of R&D in consortium with national and international companies for the creation of biotechnology new products and services and to encourage and endorse Portuguese bioentrepreneurship. <ul style="list-style-type: none"> • Technology transfer between fundamental research and biotech companies. • To assist the companies of the park in their research and development activities as well as in service providing. • To contribute to the creation of a cluster of Biotechnology in the Centre Region of Portugal. Joana Branco – Innovation Manager	All partners
7 July, Friday		
9:30-10:15	Overview of the report “Analysis of EU spin-off activities, methodologies and policies”	All partners
10:30-11:00	Discussion of the next tasks in WP1: Workplan for SOC-model development and approval, and SOC-Model guidelines developing	All partners
11:00-11:30	Coffee break	
11:30-12:00	HORIZON 2020 - the EU Research and Innovation Framework Program (2014-2020) and the support for the development of university spin-offs Cristina Gouveia, João Mil-homens, Marta Candeias – National Contact Point for Horizon 2020 Support to SME Access to Risk Finance Fast Track to Innovation	GPPQ
12:00-13:00	Visit to IPC research facilities <ul style="list-style-type: none"> • Laboratory of Sustainable Industrial Solutions – SISUS; • Laboratory of Endogenous and Natural Resources Valorization – VALOREN 	IPC